

PROFESSIONAL LEARNING

Workshop Offerings 2023-2024

Register online at <u>www.arcqe.ca</u>

Updated January 2023



ARCQE has prepared a line-up of workshop series which are aligned with the highquality standards and current research. Specialized workshops are also available to meet your program needs. Should you have any questions, please contact our Professional Development (PD) Coordinator Joyce Li via <u>joycel@arcqe.ca</u> or 780-421-4930 / 1-866-429-4930 ext. 107.

PD Funding, including *Release Time Funding*, is available to eligible registrants to cover the costs of all ARCQE workshop registrations. For more information, please visit <u>https://arcqe.ca/services/funding/</u>.

Thank you for your interest in our training!





WORKSHOP DESCRIPTIONS

(*Most of ARCQE workshops are 3-hour in length unless otherwise specified)

Behavior & Unique Needs Series:

□ Meeting the Challenge Workshop (3 part series)

This Canadian Child Care Federation workshop is divided into three 3-hour sessions and recommended to be offered intermittently to enable participants an opportunity to internalize information and apply it to practice between sessions. In determining delivery of sessions it is important that the process of delivery for the three sessions be determined based on level of education and experience of participants.

- Session One will focus on exploring the whys and wherefores of children's behavior, understanding what children may gain from challenging behavior and your role in assessing the function that challenging behavior plays and examining the effects that challenging behavior may have on the other children in the program and on the practitioner.
- Session Two will identify strategies that prevent or minimize challenging behaviors, recognize anxiety and other early warning signs of challenging behaviors, examine and where necessary, change the practitioner's approach to challenging behavior and use observation techniques to gain more information about challenging behavior.
- Session Three will identify appropriate behavior strategies, develop, implement and evaluate a plan of action for coping with challenging behaviors, including determining when outside intervention is necessary, working with parents as partners around challenging behaviors, help other children and their parents cope with challenging behavior and reflect on your practice as it relates to challenging behavior.
- Creating Smooth Transitions with Young Children Explore a variety of strategies to ensure that transitions become an unhurried, less stressful learning adventure. In this 3-hour interactive workshop, participants will explore a variety of strategies to ensure that transitions become an unhurried, learning experience. Beginner workshop.





- Enhance Pro-Social Skills in Young Children This interactive workshop will explore the stages of Social Skill development in young children and offer strategies for encouraging and supporting goals with Social Skill development in Early Learning and Care settings.
- Enhancing Pro-Social Skills (Part One): We have the Power Are you looking to support more positive behaviors between children, development friendship communication skills. This unique delivery is a combination of adult facilitator training complete with adult guide and accompanying children's reflective journal. The session focuses on the adult's emotional intelligence and how to use that understanding to enhance children skills and understanding related to interactions with their peers.
- Enhancing Pro-Social Skills (Part Two): Stop That Bully Strategies to Support School Age Children – This interactive workshop focuses on strategies to support children's use of pro-social skills when interacting with others. The strategies are taken from the "Eyes on Bullying – What Can You Do?" toolkit. The information explores the roles of the bully, victim and bystander in creating a more progressive environment for children to support themselves and others. It also explores the role of the caregiver to reflect on strategies that promote confidence, independence and selfawareness while reflecting on their own beliefs in guiding those behaviors.

Program Planning Series:

- Observing and Recording Building a case for effective observation, keeping anecdotal records and creating child development profiles. This session reflects on how to generate useful observations related to environment, process and behavior involving young children. It reinforces the professionalism related to observing and recording as it is the evidence related to the work we do with young children.
- Using Media & Technology in your Program This workshop focuses on the ELC Professional's role in creating awareness related to media consumption in children, and utilizing modern technology platforms to enhance the experiences that guide children's development and critical thinking skills. Because technology advances so rapidly, children will enter adulthood doing jobs that currently don't even exist today; this makes it critical that they have the skills to discern the value of the media in their lives and how to use the technology appropriately. Media literacy is the skill of experiencing, analyzing, interpreting, and using media products and tools.





This workshop shares strategies to integrate modern technologies into your daily program, and passes on some hands on activities to support the use of media technology as well (older preschool/school age care).

- Intentional Teacher This session is set up to support early learning teachers in identifying what motivates them to be an excellent teacher and how emergent curriculum supports quality practices.
 This workshop explores:
 - Characteristics of an Excellent/Intentional Teacher.
 - Using Developmentally Appropriate Practices to Develop Quality Curriculum.
 - Description of Emergent Curriculum using Plan Do Review.
 - Methods of Professional Documentation of Curriculum and Learning.
- Reflective Program Planning Introduction of Plan, Do, Review programming and Child Portfolios. This workshop looks at a variety of documentation strategies that as a professional validate the immense learning that happens for young children by recording the individual growth of each child.
- Newly Redesigned! Inclusion Practice The role of the ELC Practitioner is key in balancing the needs of the overall group with those of our exceptional children. In this session we will focus on how we as Child Care Professionals accommodate for all our children through an Inclusive approach to ELC Programming and Child Guidance. Along with a topical review of typical special needs issues facing young children in an ELC setting, we will delve into practical strategies to set up and implement a program that promotes optimal interactions, minimizes behavioural issues, and promotes optimal learning for all the children in our care. This workshop is geared to front-line practitioners, programmers and administrators.
- □ **Rough and Tumble Play** Join us for a session about types of play, the use of an emergent curriculum in early learning settings, and documenting learning using the process of pedagogical documentation. This workshop focuses on an exploration of rough and tumble play and how this form of play can be supported using an emergent curriculum framework, following examples of child led projects using an emergent curriculum approach.
- Investigating Inquiry: The Process of Discovery Learning with Young Children – According to Ogu & Schmidt (2009), "By listening carefully to children as they ask questions and talk together, teachers can incorporate





children's questions into an inquiry-based curriculum that supports various type of learns." Come explore how to support the moments with young children when real "magic" and powerful learning takes place!

During this workshop you will learn about the inquiry process that include Questioning, Organizing, Interpreting, Evaluating and Communicating skills that support young children in the development of critical learning skills.

Power of Learning Stories: Capture Moments of Wonder! – According to Innacci & Whitty (2009), "documentation invites teachers to carefully and deliberately gather the children's stories and their own; to offer expansive opportunities for expression of those stories; to follow the tracks children leave, and to present those stories of learning in more public ways. Through the process of documented learning stories, educators are able to support and extend children's learning through regular review of information gathered; revisit questions of query that children share curiosity about, and reflect and consider planning forward based on knowledge that has been gained and shared together.

Come learn how to capture the "ordinary moments" that reveal the "extraordinary" and powerful moments of wonder taking place everyday with young children!

Back to Nature: Promoting Nature Education in ELCC Settings – As Albert Einstein (1951) once noted, "Look into nature, and then you will understand it better." Come learn the great benefits of connecting with nature, and how to encourage and implement creative play and learning in natural environments.

This session will explore:

- The importance of connecting with nature
- Topics/subjects that can be taught in natural environments
- Tips and guidelines for learning in natural environments
- Barriers and risks in nature play
- Strategies for incorporating nature to your space & daily routine
- Environment as the 3rd Teacher: Creating Responsive Environments in ELCC Settings – According to Loris Malaguzzi, founder of the Reggio Emilia approach, "There are three teachers of children: adults, other children, and their physical environment." Come learn how to thoughtfully create responsive environments that continue to invite, provoke, and enhance learning, and to encourage communication, collaboration, and inquiry.





This session will explore:

- The importance of the environment as the 3rd teacher
- Key elements of responsive environments
- Ideas and insights relatives to designing responsive environments
- NEW! Indigenous Ways of Knowing in Early Childhood Classrooms This session will provide participants with a place to start their own journey of reconciliation as they begin to explore Indigenous ways of knowing and being in Early Childhood Classrooms. Specific to Alberta, we will begin by grounding our session in gratitude with a Land Acknowledgement. Participants will think about their practice with children and families in the Treaty lands where they live, work and play. Through a number of rich learning activities including: viewing videos, small and large group discussions, music exploration and self-reflection participants will leave with the beginning work of a plan for implementation of Indigenous ways of knowing and being with children.

During this interactive workshop we will:

- Reflect on your own current practice and experience
- Review important information to inform current practice
- Create a list of engaging activities for implementation in your own classrooms; daily, weekly, and yearly
- Plan for 1 activity to use in your classroom following this learning event
- Discuss tips and considerations when working with Indigenous families

□ *NEW!* Teaching and Learning about Race and Racism with Young

Children – Racism hurts us all: by creating fear and divisiveness in society, by threatening the wellbeing of some families, and by impacting the healthy development of children. Research tells us that children are forming their attitudes about race and other aspects of diversity from a very early age, so it is essential that we, as educators, take an active role in combating racism and discrimination.

In this workshop, you will learn about the nature and effects of racism. You will explore your own attitudes and experiences about aspects of diversity to increase your comfort in modeling and discussing racism with children. Finally, you will consider ways to introduce and respond to issues of race and to support children's appreciation for diversity.





Learning outcomes:

- Discuss the nature and roots of racism
- Recognize racism in society and among individuals
- Describe the impact of racism on children, adults, and in society
- Engage in personal exploration regarding attitudes and experiences associated with diversity
- Outline ways to work toward an anti-racist environment through modeling and discussions with children.

Practical Programming Series:

- New Waves Sand and Water Play Participants will review areas of development enhanced through sand and water play. They will become familiar with requirements of ITERS and ECERS as they relate to sand and water play. Participants will explore creative materials and props to use with sand and water, discover other mediums and substitutes for sand and water and be provided with criteria for evaluating sand and water experiences. Beginner Level Workshop.
- □ Children love Science So Can We! Children have a natural curiosity about the world around them, we as caregivers have the opportunity to be children's first introduction to many natural and scientific concepts. This workshop focuses on the early childhood professional's role in supporting science through interactions, materials and interest based planning. Bring your protective eye wear!
- Numeracy Fun & Simple This workshop combines current research from the "Who's Counting" (2009) Study and the theory on how a child understands the world around them according to groupings and patterns which provide the bases for more advanced math skills. The participants will engaged in hands-on activities and brainstorming related to how to use everyday routine and materials to support developing math skills.
- Open Ended Art Based on the book "Beautiful Stuff" (Topal & Gandini, 1999) this hands-on workshop supports strategies and ideas to implement open-ended art with young children. Open-ended art supports exploration, choice, and problem solving opportunities. There are no right or wrong ways of creating artwork. Samples or models are not provided. Children are provided with the materials and what they choose to create it up to them.





- Exploring Forms & Patterns through Block Play "Children have always built, testing their theories about the physical and social world. They stack units, knock them down, enclose spaces, bridge gaps, and repeat and refine ideas—often without the intervention of adults or the introduction of commercial materials." (Hewitt, 2001) Block play is a staple in all early childhood classrooms. This interactive workshop takes a look at the stages of block play and materials that support whole child development using this type of play.
- □ Learning to Cook Cooking to Learn "Cooking activities are intrinsically appealing to children as well as being rich in opportunities for learning. With a well-planned cooking program, teachers don't have to sacrifice developmentally appropriate practices to help children achieve important learning outcomes."(Colker, 2005) This workshop supports hands-on strategies to include cooking in the early childhood classroom. This workshop explores:
 - Setting up a Developmentally Appropriate Cooking Environment
 - Putting Health and Safety First
 - Cooking with Families
 - Using Recipes with Young Children
- Quick Portable Activities in Out of School Care Many times Out of School care programs require flexibility in their storage and program delivery. The process of development and inclusion of curriculum ideas will be explored and relevant to the front line delivery of meaningful activities with children. This session includes the development of a "Construction" prop box to be used with the children the next day.
- Loose Parts Play According to Early Learning Champion Dr. Jane Hewes: "The developmental literature is clear: play stimulates physical, social, emotional, and cognitive development in the early years." In order to promote meaningful play based experiences, we must provide fun and engaging activities for the children in our programs. One way to do this is "to provide loose parts for play, both indoors and out, and encourage children to manipulate the environment to support their play." This type of play stimulates creativity, problem solving and enhanced peer interactions. Through discussions and fun hands-on activities, participants in this workshop will learn about strategies to make use of everyday materials to create activities, games, and projects that will pull the children in, and keep them engaged.





Children's Developmental Series:

- Brain Play This workshop focuses on the affects of positive play experiences on the development of a child's brain. This session answers the question... Is it JUST playing... it is just playing and gives evidence as we why "just playing" is so important. This interactive workshop gives concrete ideas to implement to support healthy brain development with young children.
- Supporting Children's Language and Literacy Development This workshop is designed to support professionals in gaining a deeper understanding of the way in which young children develop language and literacy skills. During this workshop you will:
 - Learn about environmental influences that affect children's language and literacy development.
 - Reflect on how to enhance practice in support of children's language and literacy skills.
 - Consider ways to work in partnership with families to support this development.
 - Review best practice on this theme.
- Supporting English Language Learners in ELCC Settings According to Ballantyne, Sanderman, & McLaughlin (2008), "Programs that provide research-based, age-appropriate instruction in early language and literacy skills can ensure that English language learners (ELLs) enter school equipped with the tools they need to be successful learners in kindergarten and beyond." Come learn how to develop effective programming that enhances English language learning for young children who are ELLs. This session will explore:
 - How young children learn a 2nd or 3rd language
 - The importance of developing and maintain the home language
 - Tips for communicating with and engaging families and communities
 - Strategies for creating supportive learning environments and developing language-rich activities
- Supporting Multiple Intelligences in School Age Children Ever wonder how to use the same activity to meet a variety of needs and interests? This workshop uses the Multiple Intelligences (Howard Garner) learning styles to look at developing activities and setting up environments to meet a variety of needs. This hands-on workshop will give strategies and ideas that can be used the next day to support a variety of different interests and learning styles.





Enhancing Play Spaces:

- Let's Take a 2nd Look at Your Play Space (Child Care) Explore guidelines for arranging play space both indoors and out aimed at enhancing play and effective adult supervision. The workshop explores how tools like the ITERS/ECERS/FDCERS can be a support when developing play spaces for children. This workshop includes many pictures to support development of location, boundaries, storage and mood when creating play spaces. Beginner Level Workshop.
- □ Let's Take a 2nd Look at Your Play Space (Family Child Care) Explore guidelines for arranging play space both indoors and out aimed at enhancing play and effective adult supervision. The workshop explores how tools like the Family Day Care Environment Rating Scale (FDCERS) can be a support when developing play spaces for children. This workshop includes many pictures to support development of location, boundaries, storage and mood when creating play spaces. Beginner Level Workshop.
- Enhancing Outdoor Play Environments This interactive workshop will focus on creating fun yet challenging outdoor activity experiences and provide practical ideas that can be used to extend formal program planning in outdoor play experiences.

Physical Literacy:

- Moving and Growing Bringing back physical activity play in childhood. This workshop was created in partnerships with Canadian Child Care Federation and focuses on the value of active play in the development of children. The information focuses on the benefits of physical play including brain development, as well as strategies to assess your own physical environment. This workshop comes with the handouts from FRP Canada "Why play" from birth to age 6. Beginner Level Workshop.
- Physical Literacy for Children How do we contribute to providing children with physical development strategies to positively energize and influence children's optimal development and well being? More and more we are learning about the significance of being "fit for life" and the values of engaging children in regular daily physical activity early in life in combating health, wellness and obesity issues. Join us to learn more about how you can support healthy active lifestyles and enhancing increased healthy development outcomes for children in your care!





Family Focused Snippets Series:

The following workshops can be delivered in a condensed 90-minute format.

- Supporting Father Involvement Explore a variety of strategies to promoting involvement of fathers in Early Learning and Care Environments
- Newly Redesigned! Building Relationships with Families Children and Families arrive together in programs. With Early Learning Educators they form a partnership which allows all members to provide support, information, ideas. They learn together, they imagine the possibilities together. The partnership grows and relationships develop. Together they create places of vitality for all members of the partnership.

During this interactive workshop we will explore:

- the Image of the Family
- ways in which we document our connections to families.
- how we reflect on the ways in which we enhance our relationships with families.
- examine the connections between this topic and Flight: Alberta's Early Learning and Care Curriculum Framework.
- Weaving Cultural Sensitivity into your Play Environments Participants will explore the guiding principles that support cultural diversity in programs for young children, examine their own values, and become familiar with the Consciousness Continuum model – one that encourages participants to become "unconsciously competent." Participants will have the opportunity to examine concrete ways to weave culture sensitivities into the child's play environment so that each child and his/her family see themselves reflected in the program.

Staff Development Series:

Newly Redesigned! Promoting Sensitive Interactions With Children – Why are interactions between caregiver and child so important? This session answers that questions and takes a closer look at the sensitivity indicators identified by the Caregiver Interaction Scale (J. Arnett). This interactive workshop is a resource to support techniques and strategies for front line professionals enhancing quality child care particularly Adult/Child Interactions.





- Team Building "From Me to We" Working with Multi-Experienced Teams-Understanding the characteristics and personalities of those we work with and how it impacts effectiveness, of working together.
- □ Listening to Children: Honouring Children's Voices in their Fullness Listening to children is an integral part of understanding what they are feeling and what it is they need from their early years experience. It is important for the children who are being listened to, but also for the educators/adults who are listening as co-learners and co-researchers.

This session discusses the importance of listening to children, with tools and considerations of how we can listen better. It also considers the possibilities and challenges that we may be facing when listening to children's voices.

Join us in exploring ways to ensure that we are truly listening to children and honouring their voices!

Administration and Governance:

The following workshops are appropriate for those with CDS (level 3) Certification.

Building Resiliency in Young Children Series: RIRO: Reaching In, Reaching Out – RIRO is designed to reach young children from birth to seven years, RIRO works by laying a strong foundation of thinking and coping skills that support resilience in the adults who care for and work with them. RIRO teaches "3Rs of Resilience"– skills to help Relax, Reflect and Respond effectively to life's challenges.

The resiliency skills help adults and children develop several **critical abilities** associated with resilience:

- being in charge of our emotions
- controlling our impulses
- analyzing the cause of problems
- empathizing with others
- believing in our competence
- maintaining realistic optimism
- reaching out to others and opportunities

RIRO training gives professionals skills and theory to support a **relationshipbased reflective practice** and provides a **framework for creating a "culture of resilience"** in programs serving young children.





How the training is delivered:

Consisting of **12 hours** of content in two or four parts, the program is flexible and can be successfully delivered through a series of modules designed to meet local needs. It can be delivered in two specialized PD days or four single 3-hour sessions.

Part 1 (one full day or two half days) helps adults build their **own foundation** of the critical resiliency abilities described above. Participants **learn resiliency skills** they can model with children and families. Specifically, they learn to:

- Identify and strengthen critical abilities associated with resilience
- Use strategies to stay calm and focused in stressful times
- Identify how their thoughts can affect their ability to cope with stress and challenges
- Challenge thinking habits that hinder resilience
- Generate alternative ways to handle conflict, problems and stress.

Part 2 (one full day or two half days) of the program, participants learn to **apply the skills with children**. They learn to:

- Model the skills and foster resilience in the children around them
- Use their own resiliency skills to increase their understanding of children's behavior
- Incorporate resiliency skills into their work setting by using childfriendly approaches such as children's literature, puppets, and play-based activities.
- Best Choices: The Ethical Journey Part 1, 2, 3 and 4 This series workshop is developed to help professionals to Understand the relationship between beliefs, values and ethics Learn how to identify personal beliefs, values and ethics Understand how beliefs, values and ethics are reflected in your actions Understand and respect the beliefs, values and ethics of others. (Note: This is a 4-part series of 3-hour workshops which must be taken in sequence subject to presenter availability)
- Enhancing Leadership Skills in Early Learning and Care Leadership begins when management leaves off. Early Childhood Professionals continue to strive for excellence in the learning and care of young children it's important to self reflect and make conscious choices to enhance relationships between other professionals, parents and children as the key to longevity and true change. This 3-hour workshop gives tangible strategies for working within every level of service to young children.





- Administration in Early Learning and Care This session discusses key skills of Administration in Early Childhood Setting such as: Motivate & Retain Staff, Staff Qualifications, Wages & Compensation, Child Assessment & Inclusion, Business & Financial Practices, Planning Quality Programs, Collaboration between Program & Families Community Relations, Technical Resources.
- Professionalism in Family Child Care Professionalism is the ability to plan knowledgeably and competently to make a sustained difference. This workshop is a basic introduction to ethical practices, during this workshop you will:
 - Explore Characteristics of the Continuum of a Family Child Care professional.
 - Determine specific practice related to Family Child Care related according to the FCCC Code of Ethics.
 - Discuss Communication guidelines related to Family Child Care
- Professionalism in Practice Child Care Professionalism is the ability to plan knowledgeably and competently to make a sustained difference. This workshop explores creative strategies for actively implementing Ethics in action including how to diagnose and analyse experiences; to select the most appropriate interventions; to apply them skilfully; and to describe why they were selected.
- Policies & Practice: Laying a Foundation for a Journey towards Quality All too often policy development is looked upon as a necessary but not always the most exciting task early learning administrators have to tackle.
 While typically most programs / agencies put dedicated time aside to creating these when they open, frequently policies are not regularly reviewed or updated which can lead to tremendous challenges such as inconsistencies of policy to what is modeled in practice. Come explore how and why policy development can be empowering in the journey towards quality and when done well, can reduce administrator time and stress!

(*2-hour workshop)

NEW! Grant Writing: Discover New Dollars to Support Your Early Childhood Program Through Covid-19 and Beyond – Have Covid-19 challenges sent you looking for new sources of revenue? Will additional financial support keep high quality experiences in your early childhood program? Grants can add much needed funds to enrich your learning



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programs, liven up environments with new furniture and learning materials, provide quality staff training, or step up your marketing program. Join a lively group of early childhood colleagues to explore matching your project with priorities of potential funders, discover elements of a successful grant proposal and identify engagement strategies to collaborate with grantors in your communities.

(*90-minute E-learning workshop)

Professional Learning Communities (PLCs):

ARCQE is pleased to announce the launch of a new exciting opportunity to meaningfully engage and dialogue as a community!

ARCQE has partnered with Karen Foster-Jorgensen of Optimire Consulting and Training, Inc. and <u>ChildcareDirector.com</u>, and launched the following new and exciting PLC Series designed for directors and administrators! Karen is an early childhood business consultant and trainer who presents on financial and director success throughout North America. Join Karen online to learn more about administration/financial insights and tips with individualized feedback for your program!

All PLC series are offered as a blend of self-study with facilitated interactive sessions, and each session will consist of only 10-14 participants to enhance participation and meaningful group dialogue!

□ Finance Series to Coping with COVID-19

As centers are reopening after COVID-19, so many areas are seeing a need for realigning their financial situations as never before. Financial knowledge has moved to the forefront of needs rather quickly as early childhood programs have struggled through the last few months and look toward both short and long term financial sustainability and success.

• Six Steps to Building Sustainable Finances – More Important Now Than Ever

Strong finances are the foundation of support for a quality program and an outstanding staff team. Analyze your tuition revenue and your costs to deliver each child care slot. Identify growth friendly policies and practices to increase your financial sustainability now and into the future. Follow this six step model to build your financial road map to success.





Build Your Next Early Childhood Budget – with Less Stress and More Success

Dig into the details of building accurate revenue and expense projections with budgeting and cash flow tools. Analyze your finances and create your financial plan. This series will guide you to your next year's budget with income and expense detail to make successful operating decisions for your business.

In each series participants learn through:

- Expert facilitated interactive online sessions
- Readings targeted to reinforce learning
- Financial tools to complete between sessions with your own financial data
- Individualized feedback on your findings

For this series, participants commit to: A minimum of 5 hours of training with **three 1-hour facilitated group sessions** and at least 2 hours of individualized work to be evaluated and discussed in the online sessions.

NEW! These Are the Director Skills You Need to Thrive in the New Canadian Childcare System!

Changes are coming soon to the Canadian Childcare System. The important, and already challenging, role of the early child- hood director is taking on new dimensions. While sources of revenue may ease, managing expansion of childcare slots, staff and expectations will present new challenges. Now is the time to assess your own skill areas and build competence and confidence to successfully manage your changing organization and accountabilities, with special focus on managing time and finances through this evolutionary time. Get ahead of coming changes and be a well prepared leader in the roll-out of a new childcare system.

In this series participants learn through:

- Identify essential skills for effectively leading and managing an early childhood organization
- Explore anticipated changes in the director's role and essential skills with anticipated changes to the Canadian childcare system
- Self-Assess own current levels of organizational, management, leadership and financial skills
- Create a personal professional development plan based on self-assessment and emerging skill needs
- Enhance essential skills in two commonly needed skill development areas time management and financial management





For this series, participants commit to: A minimum of 4 hours of training with **two 1-hour facilitated group sessions** and at least 2 hours of individualized work to be evaluated and discussed in the online sessions.

NEW! When Mission Matters, Money Matters: Align Your Mission and Financial Model

Your mission is quality care and education for children. Sustainable finances are the foundation which supports that mission, enabling you to attract and retain a well-educated staff, to support an enriched learning environment, and to build an effective organization to serve families and your community. In this workshop, explore six key metrics to enhance your business and develop strategies toward your own management and leadership goals.

Workshop Learning Objectives:

- Identify the mission statement and its importance to an organization
- Explore components of a balanced business model for enrollment, staffing, and finances
- Identify six key operational metrics that support a financially sustainable organization
- Review the current business model of an organization
- Develop three strategies to strengthen financial support for the organizations mission

For this series, participants commit to: A minimum of 4 hours of training with **two 1**-**hour facilitated group sessions** and at least 2 hours of individualized work to be evaluated and discussed in the online sessions.

□ NEW! Attract and Retain an Engaged Staff Team

Highly engaged staff are vital to quality educational programs and stable organizations. Examine the Retention=Equation[™] with actions that build staff attraction and high retention while designing a staff engagement plan to fit your own staff teams.

In this series, learners will:

- Explore the concepts of high-level staff engagement
- Identify key points for attracting staff members who share mission values
- Formulate staff turnover rates in staff positions and create options for increased retention





 Design a staff engagement plan with specific monetary and non-monetary initiatives for leaders and staff teams using the Retention=Equation™

*This series is approved for PD funding and Release Time for **Level 3 educators** only.

For this series, participants commit to: A minimum of 4 hours of training with **two 1**-**hour facilitated group sessions** and at least 2 hours of individualized work to be evaluated and discussed in the online sessions.

